

فرص توظيف بمملكة البحرين

تعلم الوكالة التونسية للتعاون الفني عن رغبة شركة بحرينية في انتداب مسؤول تنفيذي عن المبيعات حاصل على شهادة جامعية في اختصاص التسويق أو التجارة وله خبرة عملية لا تقل عن 3 سنوات في مجال الإعلامية وتكنولوجيا المعلومات إلى جانب إجادة اللغة الانجليزية كتابة ونطقا.

فعلى الراغبين في الترشح ممن تتوفر فيهم الشروط المطلوبة موافاة الوكالة التونسية للتعاون الفني على البريد الإلكتروني recrut8@atct.tn بسيرة ذاتية مفصلة باللغة الإنجليزية في أجل أقصاه 25 جانفي 2018.

ملاحظة :

- تستبعد الترشيحات التي لا تتوفر فيها الشروط المطلوبة.



Job Description Form

JD for Sales Executive – 2 years of hands on experience on GRC/ ERP sales/ ACL AUDIT SOFTWARE/ IDEA Software-CASEWARE/ TEAMMATE/ MetricStream/ Accelus-ThomasReuters.

Title of the position (number of positions)	Senior Sales Executive (1position) prefer Female Candidate
Project requirement (client name) or on Metscon roles?	Metscon
Expected start date/period & duration	Immediate
Location	GCC
Client details	Internal
Experience	3-5 years South Africa or European Experience preferred
Overview <ul style="list-style-type: none">• A progressive company looking for Senior Business Development Officer and Marketing Executive in GCC region.• Candidate with strong desire for an Excellent Career Growth, Self-driven, goal oriented and possess high ethical values with good personality.• Good Salary Package + Incentives and other benefits as per local rules and regulations.	
Job Responsibilities <ul style="list-style-type: none">• Actively seek out new sales opportunities through cold calling, networking and social media.• Set up meetings with potential clients and listen to their wishes and concerns.• Collaborate with team to achieve better results.• UAE or equivalent Driving License is a must and local market knowledge would be an added advantage	
KPI's for the position <ul style="list-style-type: none">• Monthly, Quarterly and Annual sales targets• Ability to handle 3 to 4 product and service portfolios• Strong English communication capabilities (written and oral)• Self-driven, high initiatives profiles	
Profile and Qualification <ul style="list-style-type: none">• In-depth software sales cycle knowledge is must.• ACL AUDIT SOFTWARE/ IDEA Software-CASEWARE/ TEAMMATE/ MetricStream/ Accelus-ThomasReuters• 3 to 5 years of university degree in Sales and Marketing• 3 to 5 years of sales experience• Government, large enterprises sales experience a plus• Technical certification in any IT skills is preferred	
Experience and attributes	
Personal Attributes <ul style="list-style-type: none">• Good attitude with a ready smile• Willingness to learn and take up any responsibilities• Excellent communication skills in English and knowledge of Arabic will be added advantage.	